Retail Jeweller Publication **Week in review:** News, Opinions & Insights **Edition 181** | 7<sup>th</sup>-13<sup>th</sup>September 2024



Retail

# The Diamond Factory ties up with V Care Foundation to spread cancer awareness

#### **MUMBAI**

The esteemed event had high-net-worth (HNI) individuals from various sections of the society and fields such as entrepreneurship and law. A fashion show followed in which participants wore jewellery by the brand. Spreading awareness about the deadly disease, TDF offered an undisclosed amount to V Care Foundation as charity to fund their upcoming projects (RJ Exclusive)





# WHP Jewellers advocates women empowerment with Gauri campaign during

### **Ganesh Chaturthi**

#### MUMBAI

As a brand-building exercise, 'Gauri' provides a glimpse of India's celebration of womanhood, showing a husband's unconditional admiration for his wife, pitching in and taking care of the Ganesh Chaturthi festive arrangements effortlessly. The campaign equates women with their warmth and might of Indian goddesses, championing women empowerment, and paving a trustworthy journey for the brands digital communication with its followers across media (RJ Exclusive)





## **Baijnath Jewellers pays homage to teachers via in-store felicitation ceremony**

#### KANPUR

The 15th anniversary of this annual celebration one of which the in-person felicitation ceremony. The event also marked the announcement of the brand's retail expansion to two new sub-brands, VR and Aaina in dailywear and silverwear, to be launched during Navratri across the high-end market of Swarupnagar in Kanpur (*RJ Exclusive*)





# They are asking for

MEET CUSTOMER DEMAND WITH OUR FURA CELEBRATION SAPPHIRES PROGRAM.



Scan to Register

#### TO REGISTER IN THE FURA CELEBRATION SAPPHIRE PROGRAM CALL: SAMEER +91 84518 69611



**CLICK HERE to register your interest** 









# Kalasha Fine Jewels unveils e-commerce website with worldwide shipping

The website stands out by offering curated collections, virtual consultations, and tailored services. Its focus on craftsmanship, seamless navigation, and exclusive offerings sets it apart in the crowded e-commerce space. This platform furthers the brand's aim to build goodwill in the global luxury jewellery market (*RJ Exclusive*)





# **KISNA Diamond and Gold Jewellery** opens first exclusive showroom in Bhopal,

## expanding its presence in MP

#### BHOPAL

This is the brand's third showroom in Madhya Pradesh, expanding reach in the state. The company is launching a special promotion for September, featuring a lucky draw with the hashtag #Abki Baar Aapke Liye Shop. Customers making a purchase of Rs. 20,000 or more on diamond, platinum, or solitaire jewellery, or Rs. 50,000 or more on gold jewellery, can win a car





# Vivek Oberoi launches Solitario's 'Bling **Better' Tour with 66-Carat lab-grown**

## diamond offering

#### PUNE

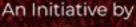
The 'Bling Better' tour started with a special ceremonial offering at Sri Dagadusheth Halwai Ganpati Mandal in Pune, wherein Vivek Oberoi presented a 66-carat tilak adorned with 68 lab-grown diamonds to celebrate the 133-year-old legacy of the mandal







4<sup>th</sup> TO 7<sup>th</sup> APR 2025 16<sup>th</sup> TO 19<sup>th</sup> SEP 2025 4<sup>th</sup> TO 7<sup>th</sup> APR 2026





#HumaraApnaShow

25th TO 28th SEP 2024

**JIO WORLD CONVENTION CENTRE, MUMBAI** 

# THE DELIVERY SHOW

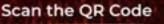
PERFECTLY TIMED FOR MAXIMUM RETURNS

08 DAYS BEFORE



34 DAYS BEFORE DHANTERAS









For more details contact: Shristi Dagar :**+91 93400 31608** Give a missed call on: +91 84339 17319 () @AIGJC () gjc\_india () @GJCIndia

#### For Visitor Registration

Visit: www.gjsindia.org











# PNG JEWELLERS

retailjewellerindia.com

# **PN Gadgil Jewellers' Rs. 1,100-Crore IPO fully subscribed within hours; over-**

## subscribed 2.01x on day 1

#### MUMBAI

The jewellery brand's IPO saw bids for over 3.38 crore shares, surpassing the 1.68 crore shares up for sale. The non-institutional investor segment was particularly popular, receiving a subscription rate of 3.26 times, while the Retail Individual Investors (RIIs) portion was subscribed 2.61 times





# **CRISIL Ratings forecasts 22-25% revenue surge for gold jewellery retailers amid duty cuts**

#### MUMBAI

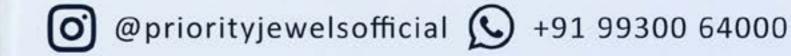
The forecast is based on an analysis of 58 gold jewellery retailers, which represent approximately one-third of the organised jewellery sector's revenue. The organised sector itself constitutes slightly more than a third of the overall market, with the remainder being made up by the highly fragmented unorganised sector





# Priority's Pearla collection is an ode to modern elegance.











# Senco Gold shares surge 5% to record high; stock up 212% over past year

MUMBAI

Managing Director and CEO, Suvankar Sen, highlighted that while non-jewellery items might have lower ticket sizes, they are expected to offer better gross margins, similar to the diamond jewellery segment. Looking ahead to the rest of the fiscal year, Senco is preparing for key festive and wedding seasons, including Teej, Durga Puja, Navratri, Dhanteras/ Diwali, and the wedding season





# CKC & Sons unveils '1922 THE RETURN OF PHARAOH' collection to mark 100 Years of

## **Tutankhamun's discovery**

#### MUMBAI

The '1922 THE RETURN OF PHARAOH' collection includes a range of items, from head ornaments to waist belts, designed to embody the grandeur and elegance of ancient Egypt. The collection captures a vast audience in terms of the pricing as it starts from Rs. 30,000 and goes all the way up to Rs. 30,00,000





Supported by



# An auspicious beginning to a golden future

Presenting IAGES - Indian Association for Gold Excellence and Standards







# GIVA expands retail footprint with new flagship store in Gurugram

#### **GURUGRAM**

To promote its physical stores, GIVA collaborates with influencers who visit and showcase its stores, using their local reach to drive store visits. GIVA integrates physical store information with its digital platforms, including its website, social media, and email marketing, to ensure a cohesive omnichannel experience





🧕 /sksethjewellers 🛛 👎 /sksethjewellers 🔞 /sksethjewellers

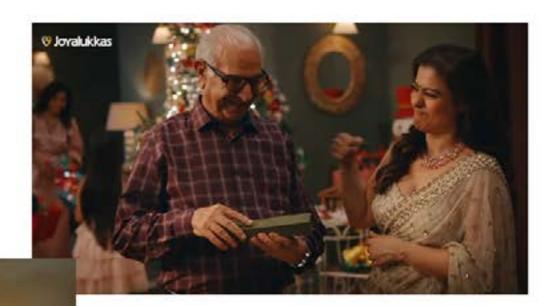
♥ Mumbai 🕓 +91 93222 12220/022-22402405/07 | ☎ sksethjewellers@gmail.com











#### Celebration







retailjewellerindia.com

# Brand ambassador Kajol upholds festive fervour in Joyalukkas' latest campaign

#### MUMBAI

The ad film shows Kajol guide the viewers on screen and auditorily through her journey across India's cultural landscape of festivals. From new beginnings to grand festivals across communities, Kajol's magnetic presence and emphasis on 'jashn' puts the love and grandeur of jewellery as a unifying force for every festival



# LIFETIME EXCELLENCE 10 YEARS OF GOLD TRUST

# RESILIENCE OF COPPER

## RADIANCE OF GOLD



Love is Forever

Swastik House, 17 Karanpara, Nr. Karanpara Chowk, Rajkot-360001, Guj. +91 722 8888 422 i info@swastikgoldcorp.com







# Silver jewellery brand Trisu secures pre-seed funding led by All in Capital

#### MUMBAI

Founded by Saloni Chopra in 2023, Trisu specialises in gold vermeil jewellery, featuring 18-karat gold plating that is five times thicker than standard plating, with silver as the base metal. The brand's goal is to disrupt India's Rs.6.64 billion jewellery market by offering elegant vermeil pieces that mimic the look of solid gold at a more affordable price





#### The Retail Jeweller July-August 2024 Digital Edition

#### SPECIAL FEATURE: MASSIFYING LUXURY JEWELLERY

The grandeur of Anant Ambani and Radhika Merchant's wedding is not just a social event but a shot in the arm for the jewellery industry ahead of the main season

#### SPECIAL FEATURE: GOLD MINING NEW OPPORTUNITIES

Imaginative ideas maximised Akshaya Tritiya 2024 sales, overpowering the burden of competitive markets, sky-high gold prices, and rising consumer expectations

#### SPECIAL INTERVIEW: KALAMANDIR JEWELLERS

The brand expands its footprint outside Gujarat with a grand 30,000 sq. ft. retail outlet in Borivali, Mumbai

#### SPECIAL FEATURE: UNIFIED JEWELLERY SHOPPING

Fresh from securing \$1.15 million in pre-seed funding, Eternz, founded by Arthi Ramalingam, is set to revolutionise jewellery retail with an innovative marketplace model

STYLE QUOTIENT Mitali Nanda Vohra

YOUNG TURK Raghav Meghraj

BRAND STORY - LGD



LAST WORD Ajoy Chawla

#### **CLICK TO READ**



**CLICK HERE to reach The Retail Jeweller** 





# Senco Gold & Diamonds launches 'Aparupa' campaign for Durga Puja

KOLKATA

The campaign's visuals evoke the traditional rituals of the festival, from the intricate traditional floor art to evening aarti, and include scenes of revelry with dhaki (traditional drummers) and celebratory singing. The campaign's striking red theme symbolizes both the divine presence of Goddess Durga and the identity of Senco Gold & Diamonds. 'Aparupa' highlights the brand's commitment to celebrating women not only through their jewellery but also through impactful CSR activities









#### The Rare Edit by Sheetal Ranka surprises Pune's HNI base with luxurious collaborations



Sheetal Ranka of Ranka Jewellers made a commendable mark in contemporary bridal jewellery market through The Rare Edit, a 5-day event held at the Rare Jewels boutique store, which provided a complete makeover package to brides and grooms from around 250 select families. Designer boutique brand Mala and Kinnary and premium wellness brand The Wedding Clinic joined forces with Ranka for The Rare Edit. (RJ Exclusive) READ MORE — X

O.

al day,

nonds

# SUBSCRIPTION



# **INDIA WIDE ANGLE**



retailjewellerindia.com

# Swarovski Foundation launches global **'Creatives for Our Future' programme to**

#### foster sustainability

#### **MUMBAI**

The initiative, developed in partnership with the United Nations Office for Partnerships, seeks innovative professionals aged 21 to 30, in fashion, design, art, architecture, and engineering. Successful applicants will receive a grant of €20,000, along with personalised mentorship and networking opportunities with industry leaders



If you enjoyed reading Retail Dive, please share it with your friends, family, and colleagues.

If you don't receive Retail Dive <u>sign up here</u> for free subscription. For past editions of Retail Dive, you can check our <u>Weekly Newsletter page here.</u>

And please write to me anytime at <u>samit.bhatta@retailjewellerindia.com</u> with thoughts, feedback, and criticism or share your story if you'd like to see it featured in this space. I'd love to hear from you.

Thanks for reading, and see you again next week!

Do you want the industry to know about your product or service? <u>Advertise</u> in Retail Dive.

# WHO WORE WHAT



The key jewellery trends dominating Bollywood's Ganesh Chaturthi looks

#### MUMBAI

This year, Bollywood celebrities dazzled with their fashion choices, wearing minimalist attires that emphasised standout jewellery pieces. From Kareena Kapoor Khan and Madhuri Dixit Nene to Sonam A. Kapoor and Sai Tamhankar, 2024's Ganesh Chaturthi offered a glimpse into the jewellery trends shaping the industry



# **Favourite Business Magazine of Retail Jewellers FOLLOW US ON** TheRetailJeweller retailJeweller\_india retailjwlrindia TheRetailJeweller vourite Business Magazine of Retail Jewellers The Retail Jeweller India retailjewellerindia.com To feature your story contact **Soma Bhatta** +91 99878 11330, soma.bhatta@retailjewellerindia.com

To advertise with us contact Chirag Waghela +91 91672 52611, chirag.waghela@retailjewellerindia.com

# Ashish Dubal +918433707381, ashish.dubal@retailjewellerindia.com

To know about our events contact **Raghavendra** +91 9820283868, raghavendra.pandey@retailjewellerindia.com



**CLICK HERE to reach The Retail Jeweller** 

