



K.K. Jewels hosts spiritual writing workshop, launches Parampara heritage polki collection

AHMEDABAD

To maintain the spiritual appeal of the programme, the brand also requested its closed group of 145 clients to wear jewellery with related themes and traditional outfits. It also launched its Parampara heritage polki temple jewellery at the workshop and live-streamed the event on Instagram and YouTube

(RJ Exclusive)









Shingavi Jewellers celebrates Ahmednagar's 534th Foundation Day, promotes local talent

AHMEDNAGAR

The jewellery brand organised an event called Nagar Jallosh to celebrate the city's foundation day. With media partners Radio City 91.1 and Colours TV Marathi, the event witnessed over 10,000 attendees at Jogging Park Ground, Savedi, in Ahmednagar

(RJ Exclusive)









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Damodardas Jewellers' voting drive in Vadodara uses street play, Bollywood dialogues to spread awareness

VADODARA

This campaign utilised a dual approach. On social media, it featured interactive content in the form of Bollywood dialogues, recreated with voting as a theme to sensitise voters with an element of fun. Offline, the initiative included an engaging street play that dramatised the importance of voting for greater public acceptance (RJ Exclusive)





Chetmani Gems & Jewels sensitizes on civic engagement with voting awareness drive

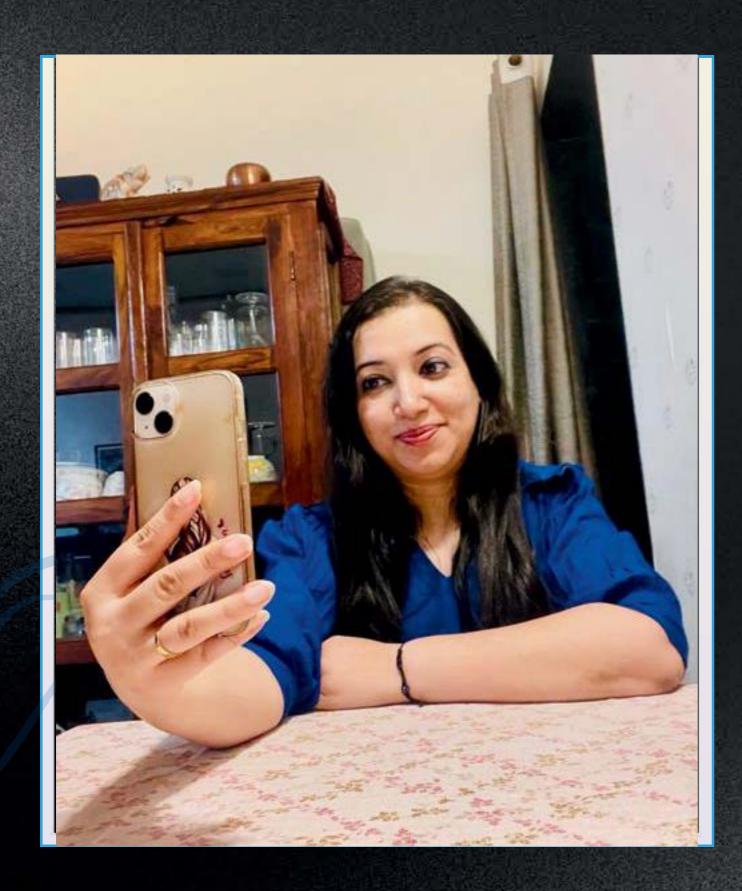
VARANASI

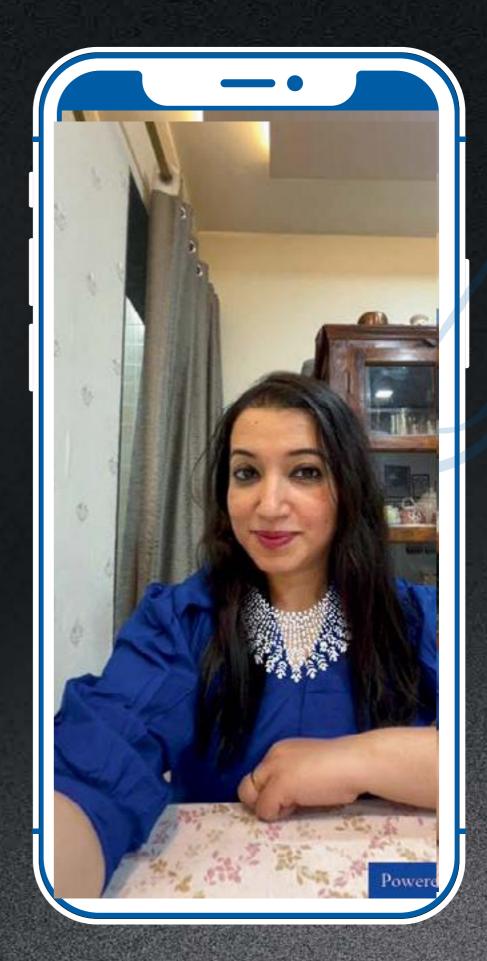
By targeting high-traffic locations, the brand connected with a larger and more diverse audience with national athlete Neelu Mishra supporting the campaign. The voting awareness drive was a first-of-its-kind initiative and the brand fostered civic engagement in a region where people are still understanding the importance of civic rights (RJ Exclusive)





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KISNA Diamond & Gold Jewellery marks 25th showroom milestone amid Akshaya Tritiya celebrations

LUCKNOW

In a celebration coinciding with Akshaya Tritiya, KISNA Diamond & Gold Jewellery unveiled its 25th exclusive showroom. The brand's expansion strategy not only focuses on increasing the number of outlets but also integrates advanced technological features and customer service enhancements, aiming to elevate the jewellery shopping experience to new heights



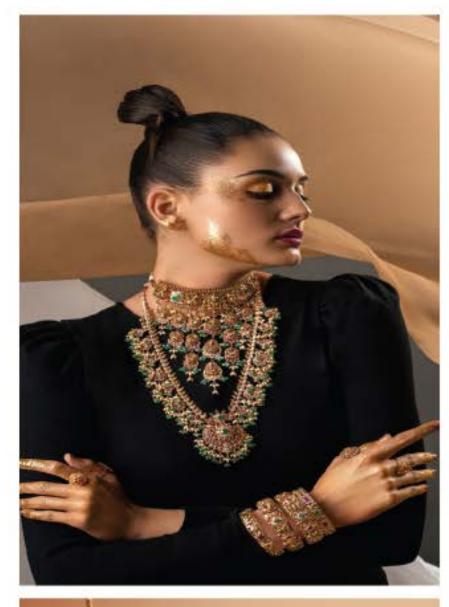


Grown Diamond Trade Organization (GDTO) emerge to unify lab-grown diamond industry

MUMBAI

With a mission to consolidate growers, manufacturers, and retailers, GDTO aims to forge a cohesive front for the burgeoning lab-grown diamond segment within the jewellery market. An integral facet of their strategy involves the provision of exclusive jewellery reports, accessible solely to its members













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Tribhovandas Bhimji Zaveri posts strong Q4 profit, outlines blueprint for franchisee store expansion

MUMBAI

TBZ's consolidated net profit for the quarter ending March 31 surged to Rs 126.1 million, compared to Rs 117.3 million during the same period last year. The brand also outlined its blueprint to expand in retail by opening franchise stores in new cities

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Tanishq avows its adherence to benevolence with #YouMakeBeautiful campaign

MUMBAI

The campaign ad, starring Mona Singh and Satyadeep Misra, sheds light on the progressive mindset of women in charge, who try to solve societal disparity as per their capabilities. In this case, Singh's character spotted a concern for the family of housemaids and gathered consensus to solve the issue. Tanishq highlights such leadership skills with this ad







INDIA'S PREMIUM **B2B JEWELLERY EXHIBITION**







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Malabar Group expands 'Hunger-Free World' programme, plans to distribute 51,000 food packets daily

KOZHIKODE

The 'Hunger-Free World' initiative currently operates in 37 cities across 16 states in India, as well as in select centers in Gulf countries. Implemented in collaboration with the social welfare NGO `Thanal - Daya Rehabilitation Trust,' the initiative operates modern kitchens manned by skilled chefs to prepare nutritious meals in hygienic conditions







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Govt halts implementation of revised jewellery export norms amid trade backlash

NEW DELHI

The decision follows after swift opposition from the gems and jewellery sector, which alleged that the regulations were introduced without prior consultation. The DGFT grants jewellery industry an additional month to present detailed data and justifications for process wastage and recovery at various stages of jewellery production



FURA TRAINING FOR SENCO SALES STAFF











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GJCs' Gems and Jewellery Banking Summit sparks urgent call for sector financing

MUMBAI

Over 200 delegates engaged in discussions ranging from addressing the pressing financing needs across the gems and jewellery industry's entire value chain at the summit. Speakers deliberated on risk management facilities for Indian jewellers and the obstacles hindering the industry's future growth







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Customers swarm comment section as CaratLane announces #GiftACaratlane contest

MUMBAI

The contest comes against the backdrop of the much promoted #MyCaratLaneStory campaign, which encourages buyers to showcase cherished moments such as engagements, weddings, or other significant milestones, accompanied by their favourite CaratLane pieces using the hashtag #MyCaratLaneStory





The Retail Jeweller

Mar-Apr 2024 Digital Edition

COVER STORY

Transformational Retail: The Retail Jeweller South Forum 2024 aimed to explore and address challenges, trends, and opportunities shaping the retail jewellery industry in South India

SPECIAL

The young retailers of the South Indian jewellery industry emphasized the need for businesses to embrace innovation and adapt to unconventional strategies

FELICITATION

The Retail Jeweller felicitates the visionary leaders of the South Indian Jewellery Industry in RJSF 2024

SHOW REVIEW: IIJS TRITIYA 2024

Despite fluctuating gold rates and timing conflicts, IIJS Tritiya provided a comprehensive platform for the industry to understand the South Indian jewellery market

STYLE QUOTIENT

Puja Shah, Co-founder of Aurus and MOI, Ahmedabad

NEW STORE LAUNCH

Batukbhai Jewellers, Nagpur

DIGITAL NATIVE - FINE

Sreesha Shetty, Founder, Shop Lune

BRAND PROFILE - SILVER

Siddhant AVR, Director, Vendi Silver and AVR Swarna Mahal Jewellers

WOMAN ACHIEVER

Devika Kapoor, Partner, Kashi Jewels, Kanpur

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GJEPC delegation bolsters jewellery trade links in Latin America

BENGALURU

In Colombia, the delegation met with the Ambassador of India to Colombia, discussing strategies to bolster trade relations. In Brazil, discussions were held with industry players including Ecio Morais, Director of IBGM, organisers of the Feninjer jewellery show in São Paulo, and jewellery brands such as the Monte Carlo and SAUER groups



Send us email: subeditor@retalljewellerindia.com | https://retailjewellerindia.com MARCH-APRIL 2024

Oreniğiyanıla

"I LOOK FORWARD TO STRENGTHENING THE ENGAGEMENT WITH TAKEHOLDERS'



66 trisa privilege to be entrusted with leading the World **Gold Council** in India, given its pivotal role in shaping the

gold industry. I am impressed by its commitment to sustainability responsible practices, and positive contributions to the global gold sector, I want to foster sustainable practices and drive positive change while harnessing gold's growing appeal as an investment asset, and enhancing its role in India's economic growth

Sachin Jain World Gold Council

"THE LATEST EQUIPMENT AND TECHNOLOGY ARE OF BECOMING THE GLOBAL JEWELLERY HUB"



MAT GJEPC, WA constantly strive for innovation. This edition of ILJS Tritiya introduced IGJME Tritiya. the machinery show, following the success of our endeavours with IIJS

Signature and IIJS Premiere. Over the years, we have diligently worked to fortify the machinery platform by connecting with top tier manufacturers and embracing cutting-edge technologies from across the globe. Moving forward, IGJME will play a prvotal role in all IIJS editions.

Nirav Bhansali

THE GOLDEN

Gold manages to shimmer amidst soaring gold rates, ongoing elections and model code of conduct; retailers sec 10-20 per cent rise in volume sales

Printparka Knimert

kshay Tritiya symbolitzes auspicious beginnings and serves as a significent cetalyst for the jewellery markets economic pulse. The anenal festival presents a erucial window for retailers to comprehend, strategize, and capitalize on emerging trends. Despite the gold price bike, the festival fixed up to its

marking a good sales season for retail fewellers nationwide.

VOLUME SURGE

Undeterred by the soaring temperatures and gold peices, COMMUNICIPA continued to flock to stores, drawn by the allure of gold and the promise

of prosperity. With sales values increased on average by over 50-50% and volumes sceing a notable surge of 10-20%, the festive spirit was evident as people flocked to stores to eelebrate the auspletous occasion. Across the country, jewellers observed a significant uptick in footfalls as customers flocked to stores to capitalize on the price appreciation



price of gold, retailers swiftly sdapted their strategies to meet changing роциилист preferences. Lightweight iewellery and coins emerged as the successor's stars, experiencing unprecedented demand. Recognizing this trend, retailers

In response

to the sharp

rise in the

diversified their displays to enter to varying consumer budgets and tastes, with lightweight jewellery emerging as the season's new trend.

Diamond jewellery emerged as a

noteworthy contender in the festivities,

enjoying robust sales and providing an

alternative to traditional gold ornaments.

Diamond sales were boosted as retailers

offered deals to exclusinge old gold at liverative

rates against diamond jewellery purchases.

Millerintals were at the forefront of the ange in demand for lightweight jewellery, drawn by its stylish yet affordable appeal. In contrast, nance mature customers gravitated

Retail Jeweller Market

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Bhima Jewellers' 'KAHANI-Bridal Stories by BHIMA' campaign redefines tradition and individuality

BENGALURU

The unveiling of the campaign's TV commercial introduces the brand's exclusive fine wedding jewellery collection, "Kahani," featuring Pooja Hegde. The focus is on the modern South Indian bride, who seamlessly integrates tradition into her unique personality, viewing customs not as constraints but as opportunities for self-expression







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WIDE ANGLE

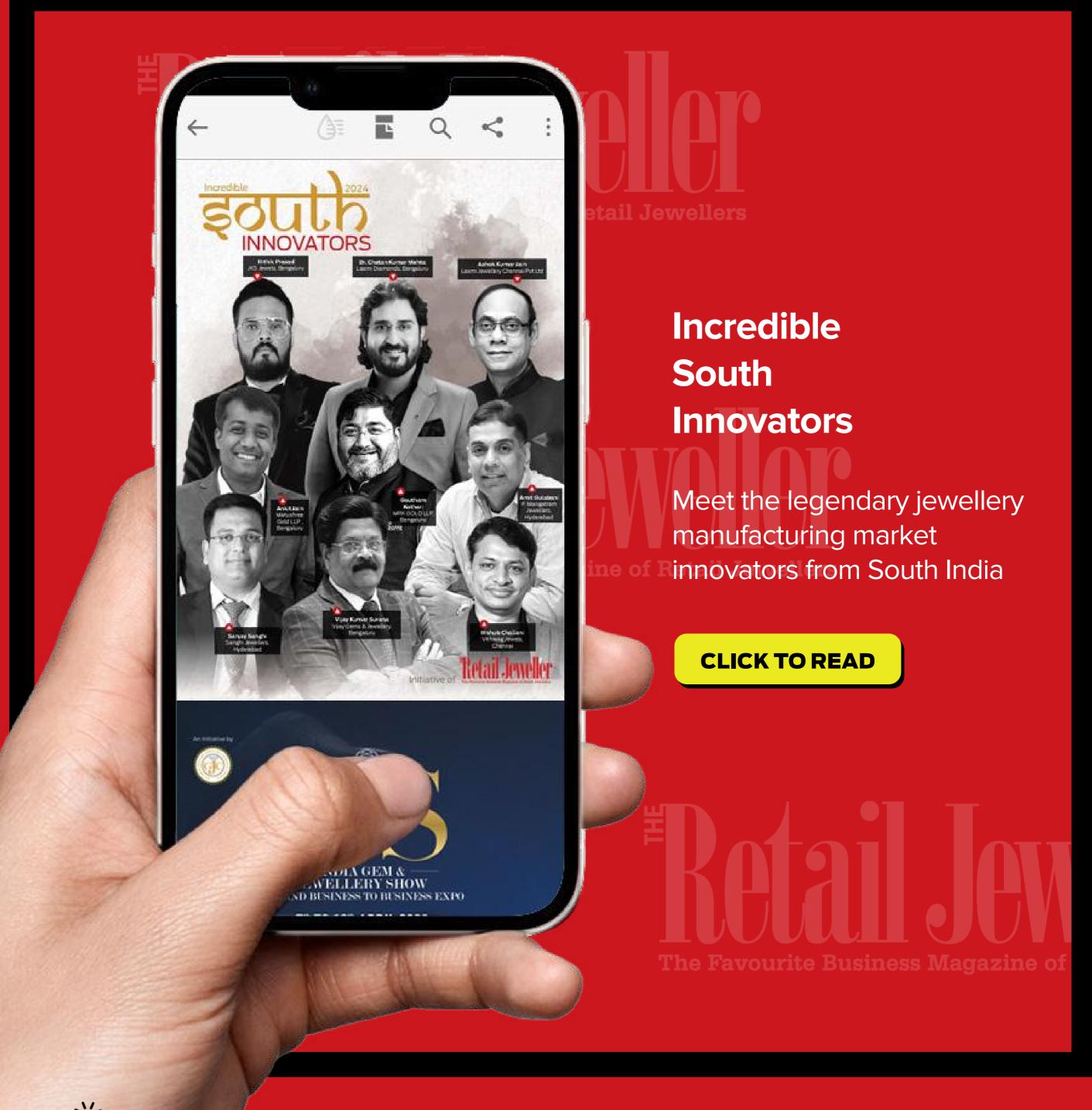


GJC unveils CEPA benefits for jewellery exports to the UAE in a seminar

DUBAI

The seminar aimed at enlightening Indian jewellers on the lucrative opportunities presented by the Comprehensive Economic Partnership Agreement (CEPA) with the UAE. Held at the Hyatt Regency Dubai, it attracted over 100 jewellers from India and key importers from the UAE, marking a significant step towards fostering bilateral trade relations







CLICK HERE to read the Incredible



WIDE ANGLE KALYAN JEWELLERS Tetailjewellerindia.com

Kalyan Jewellers returns to D/OOH advertising in UAE

DUBAI

The campaign commercial showcases Rashmika and Kalyani, adorned in exquisite pieces from the Nimah collection, exploring the intricate architecture and sacred spaces of the temple. The ad aims focus on a traditional setting and the exquisite craftsmanship of the Nimah jewellery



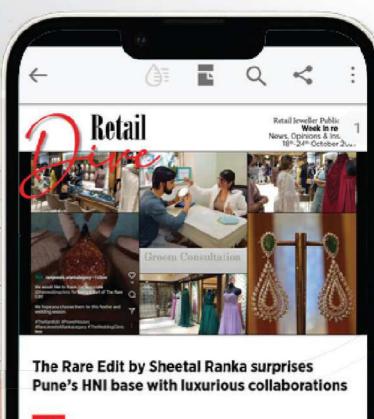
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KEEPUP WEEKSLATEST JEWELLERY

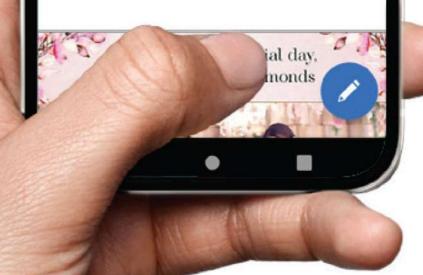


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Sheetal Ranka of Ranka Jewellers made a commendable mark in contemporary bridal jewellery market through The Rare Edit, a 5-day event held at the Rare Jewels boutique store, which provided a complete makeover package to brides and grooms from around 250 select families. Designer boutique brand Mala and Kinnary and premium wellness brand The Wedding Clinic joined forces with Ranka for The Rare Edit. (RJ Exclusive)





WIDE ANGLE



Cartier unveils "Nature Sauvage" high jewellery collection, enlists Deepika Padukone as face

PARIS

Cartier's latest masterpiece, the Panthère des Glaces necklace, took centerstage at the unveiling of its "Nature Sauvage" high jewellery collection in Vienna. Global ambassador Deepika Padukone has been chosen as the face of the "Nature Sauvage" collection



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with thoughts, feedback, and criticism or share your story if you'd like to see it featured in this space.
I'd love to hear from you.

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WHO WORE WHAT



Top celebs sport looks by sought after jewellery brands from India and beyond

MUMBAI

From Raveena Tandon to Shilpa Shetty, these stars flaunted their bejewelled looks with jewellery by Kalamandir Jewellers, Cartier, HM Diwan Jewellers, and more





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