Retail Jeweller Publication **Week in review:** News, Opinions & Insights **Edition 162** | 27th April-03rd May 2024



Retail

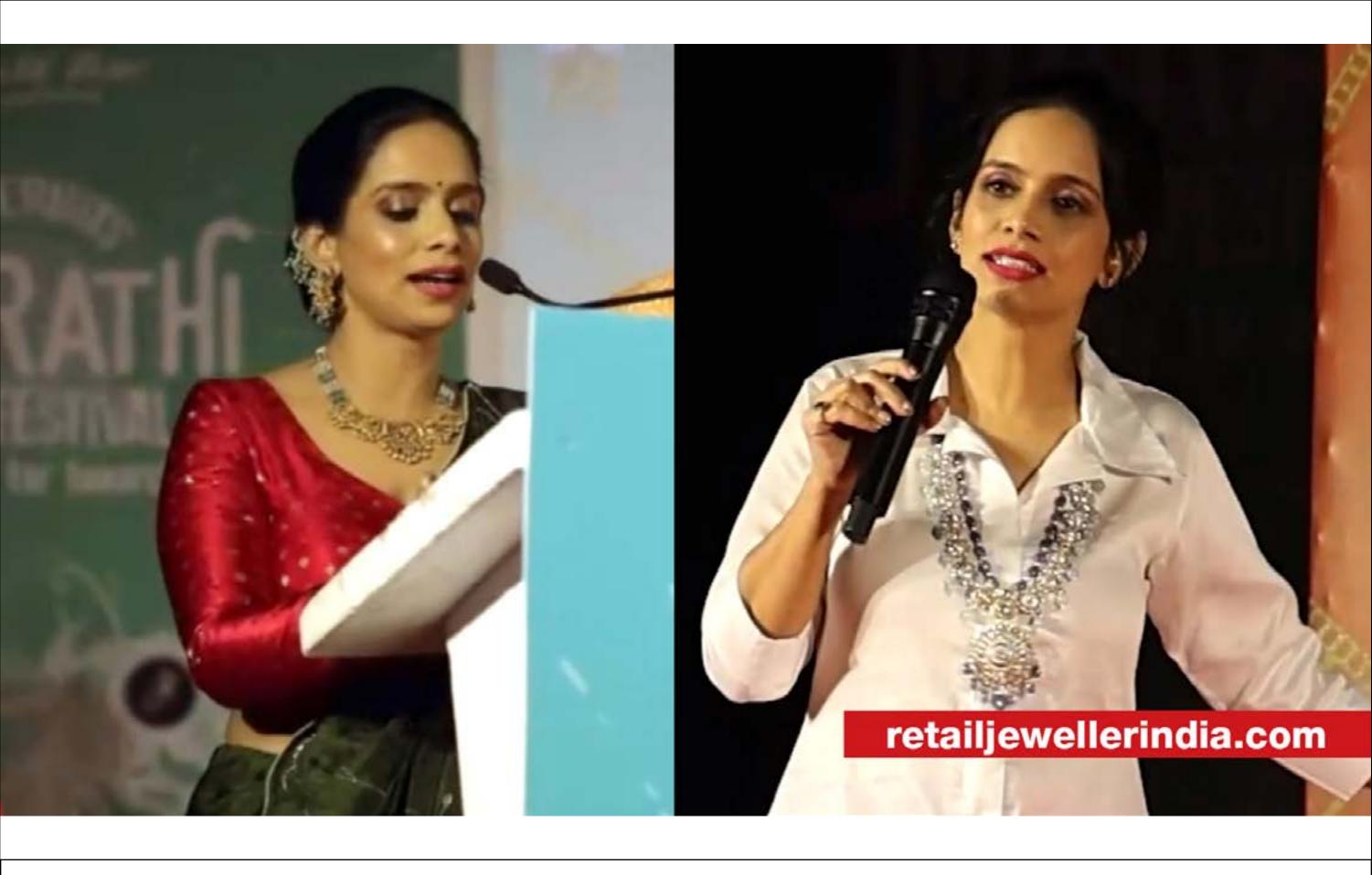


C Krishniah Chetty Group organizes 10-day Ladakh educational expedition for underprivileged students

LADAKH

The trip, which began on April 14 and ended on April 22, involved trekking, a visit to lake Tso Moriri, and a handson training by SECMOL (Students' Education and Cultural Movement of Ladakh), a foundation by famous engineer and reformist, Dr Sonam Wangchuk (RJ Exclusive)





Rathod Jewellers partners with Red FM 93.5 to broadcast Marathi Film Festival, engages listeners with classics and new hits

PUNE

During the festival, Rathod Jewellers seized the opportunity to enhance its brand visibility, using intermissions to feature audio-visual brand promotions. Additionally, strategically placed standees outside the Rathod Jewellers showroom attracted the attention of the customers visiting the store before the event

(RJ Exclusive)









retailjewellerindia.com

Eritaaj ventures into lab-grown diamond jewellery for children with Eritaaj Kids

MUMBAI

The brand was prompted to work on the lab-grown diamond range from a keen awareness of children's tendencies to misplace valuables during play. Only the studs are in gold, while the rest of the collection is made with silver, making Eritaaj Kids jewellery line affordable

(RJ Exclusive)



FURA Celebration X SAPPHIRES X SERVED SOLD & DIAMONDS







Scan to check the reel



Kalyan Jewellers' video campaign showcases its Antara collection

MUMBAI

The ad film, which has raked in 1.6K views on YouTube within two weeks, picturizes the two actors in an ambient indoor set beaming with life-size crystals, lights, camera, and euphoria. Janhvi Kapoor is seen posing for stills as the spotlight glimmers on her, featuring the bracelets and the necklace from the brand's Antara collection





KISNA Diamond & Gold Jewellery launches its first showroom in Gujarat

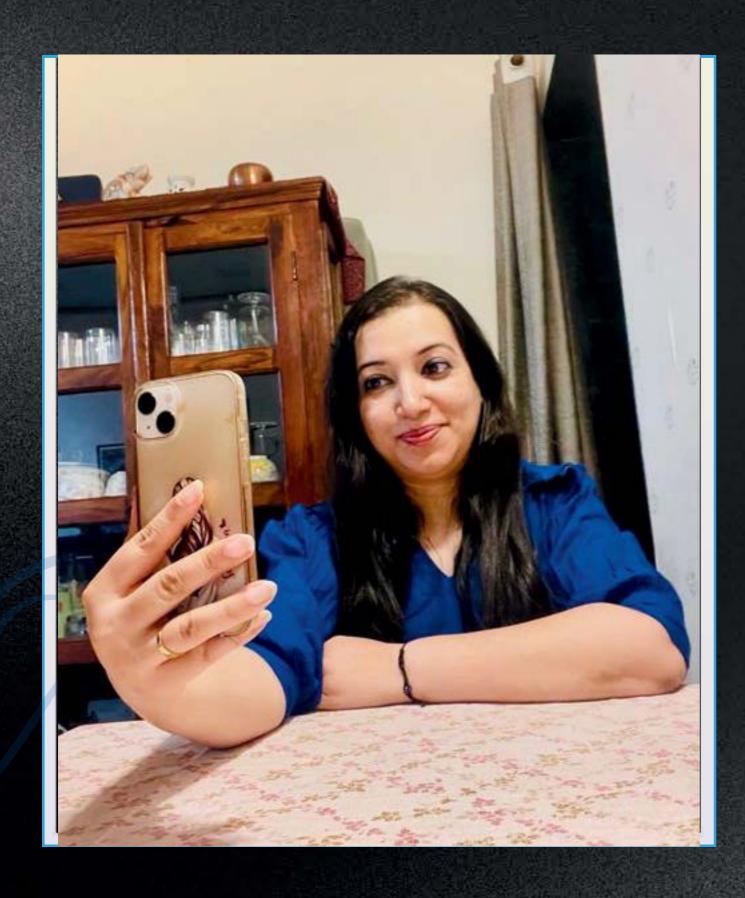
AHMEDABAD

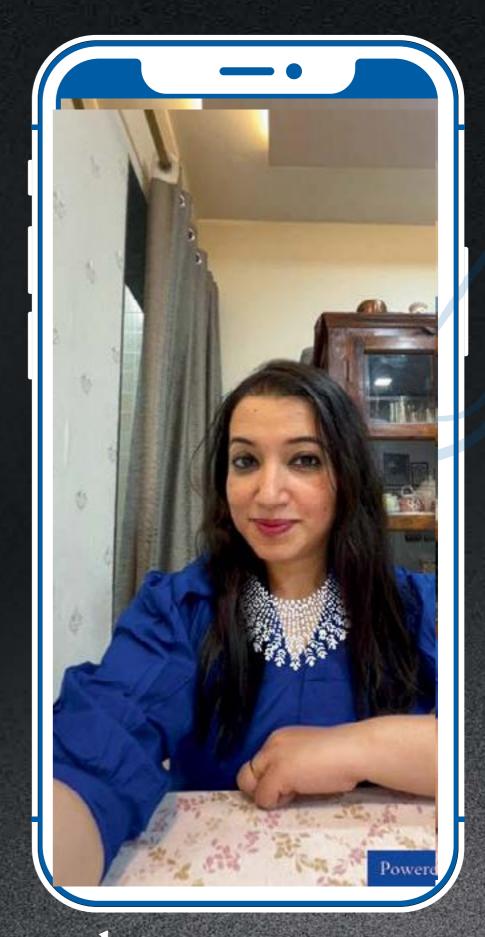
The jewellery brand's presence in Mani Nagar, Ahmedabad, extends beyond mere retail operations; it represents a commitment to engaging with the local community, understanding their unique preferences, and forging lasting relationships built on trust and satisfaction. Apart from retail expansion, the brand is also committed to its Corporate Social Responsibility activities





FusionHawk





Captivate customers with Immersive shopping

Provide an unmatched try-before-you-buy experience with FusionHawk's solution on

VIRTUAL TRY-ONS

enquiry@fusionhawk.io

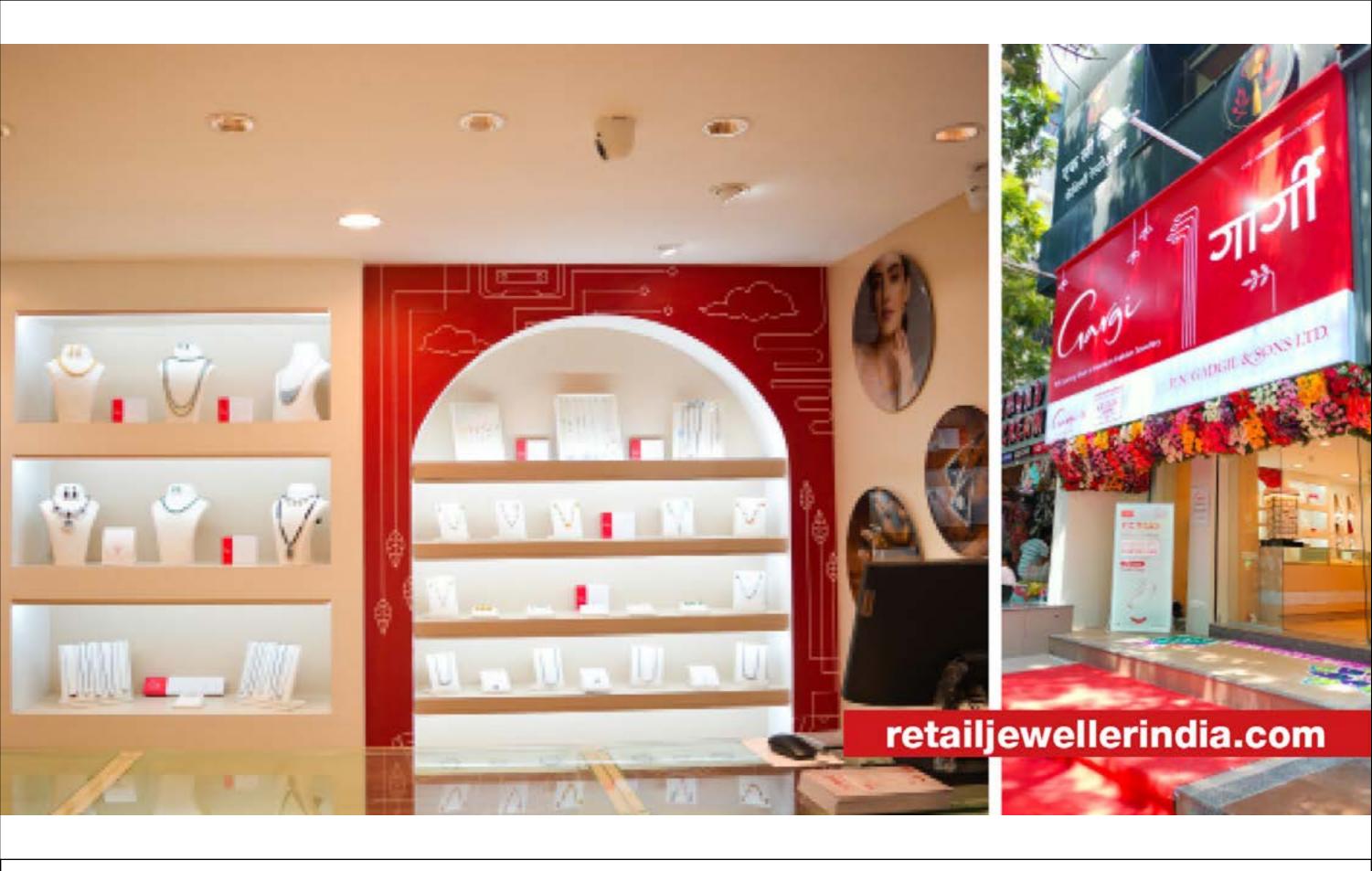
www.fusionhawk.io





CLICK HERE to view collection





Gargi by PNGS sales surge 76.07% to Rs 50.48 cr in turnover in FY23-24

PUNE

For the last quarter ending March 2024, Gargi showed a remarkable growth rate of 116.93% and achieved sales of Rs 15.38 crore. Looking at the full-year performance, Gargi continued its upward trajectory, with net profit rising by 80.38% to Rs 8.46 crore for the year ended March 2024, compared to Rs 4.69 crore in the previous year





CaratLane introduces digital gold investment for omnichannel purchases

MUMBAI

The offering enables jewellery customers to easily turn digital gold into physical gold at any CaratLane store, thus facilitating an easy and smooth gold investment process. It simplifies gold deposits, financing, and EMI gold and silver purchases and according to the brand, this initiative is similar to the digitisation of payments





www.hyderabad.jewelleryfair.in

This is a Trade Show. Children Below 18 years of Age are not allowed. Rights of admission reserved with Informa Markets India Pvt. Ltd.



CLICK HERE for Registration form





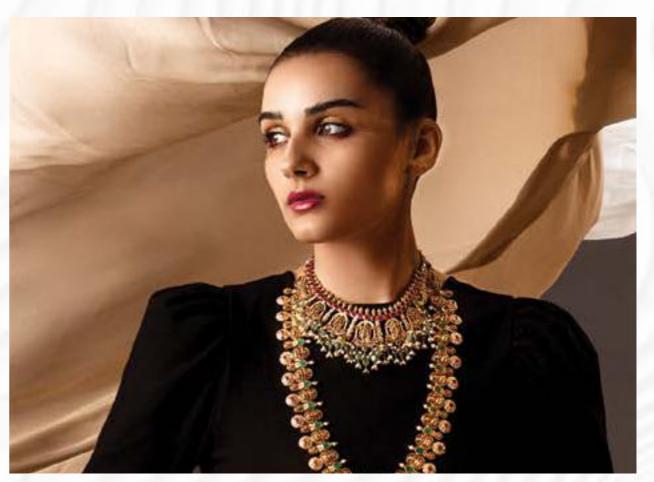
Actor Priyamani inaugurates Solitario's first store in Chennai

CHENNAI

Located on the ground floor in the Palladium arena alongside more than 70 retailers, the Solitario boutique store spans over 600 square feet, showcasing the brand's signature modern and contemporary lab-grown diamond collection











Step into a realm of unparalleled sophistication, where each piece of exquisite artistry is meticulously crafted through cutting-edge technology and manufacturing, transcending the ordinary.

In our curated collection, discover the symphony of skillful craftsmanship, weaving tales of refined taste and elegance.

From the warm embrace of gold to the enchanting hues of gemstones, our jewellery narrates stories of enduring beauty.

8-2-682/1, 3rd Floor Landmark Banjara, Road No - 12, Banjara Hills Hyderabad-500034, INDIA. +91-40-48595991,92,93 mj@mjw.ooo www.mjw.ooo



CLICK HERE to view collection



Kalamandir Jewellers onboards actor Shruti Haasan as new brand ambassador

MUMBAI

Aligning with Haasan's target audience, the brand is now targeting the age bracket of 24-40 years across India. The brand is going forward with lab-grown diamond jewellery for Haasan's current looks and is also keen on exploring the South Indian market, with Haasan's on-screen influence aiding that endeavour





To join the program, contact
SAMEER GOSAR, NATIONAL SALES MANAGER
+91 84518 69611

FURA Celebration
Sapphires
Collaborates with
Batukbhai Jewellers
for an Exceptional
Pink Sapphires
Collection
in Nagpur



Scan to connect





Women-led brand Jewellery House by Harshitah set up their flagship store at Guwahati City Center

GUWAHATI

The brand has built a viewing gallery at their store that overlooks the Brahmaputra River and is equipped with ample parking space for a hassle-free visit. The 1500 sq ft. store is inspired by stopovers at the renowned Oberoi Hotel in Mumbai and its view of the sea





The Retail Jeweller Jan-Feb 2024 Digital Edition

COVER STORY

10th Retail Jeweller India Forum 2024, themed NextGen Retail, which saw 350+ retail jewellers and professionals converge to create a roadmap for the jewellery industry

SPECIAL

Third Retail Jeweller MD & CEO Awards celebrating industry achievers

FEATURED INTERVIEW

Vivek Ramabhadran, Founder and CEO, Aulerth

STYLE QUOTIENT

Rahul Luthra, Founder and CEO, Raabta by Rahul

BRAND PROFILE

Vidita Kochar, Co-Founder, Jewelbox

PERSONAL OPINION

Jayantilal Challani, Managing Director, Challani Jewellers

THE SPECIALISTS

Rajendran S., Chief Marketing Officer, ORRA Fine Jewellery

WOMAN ACHIEVER

Sheeba Prince, Director, Prince Jewellery

LAST WORD

BA. Ramesh, Managing Director, Thangamayil Jewellery Limited, Madurai

CLICK TO READ





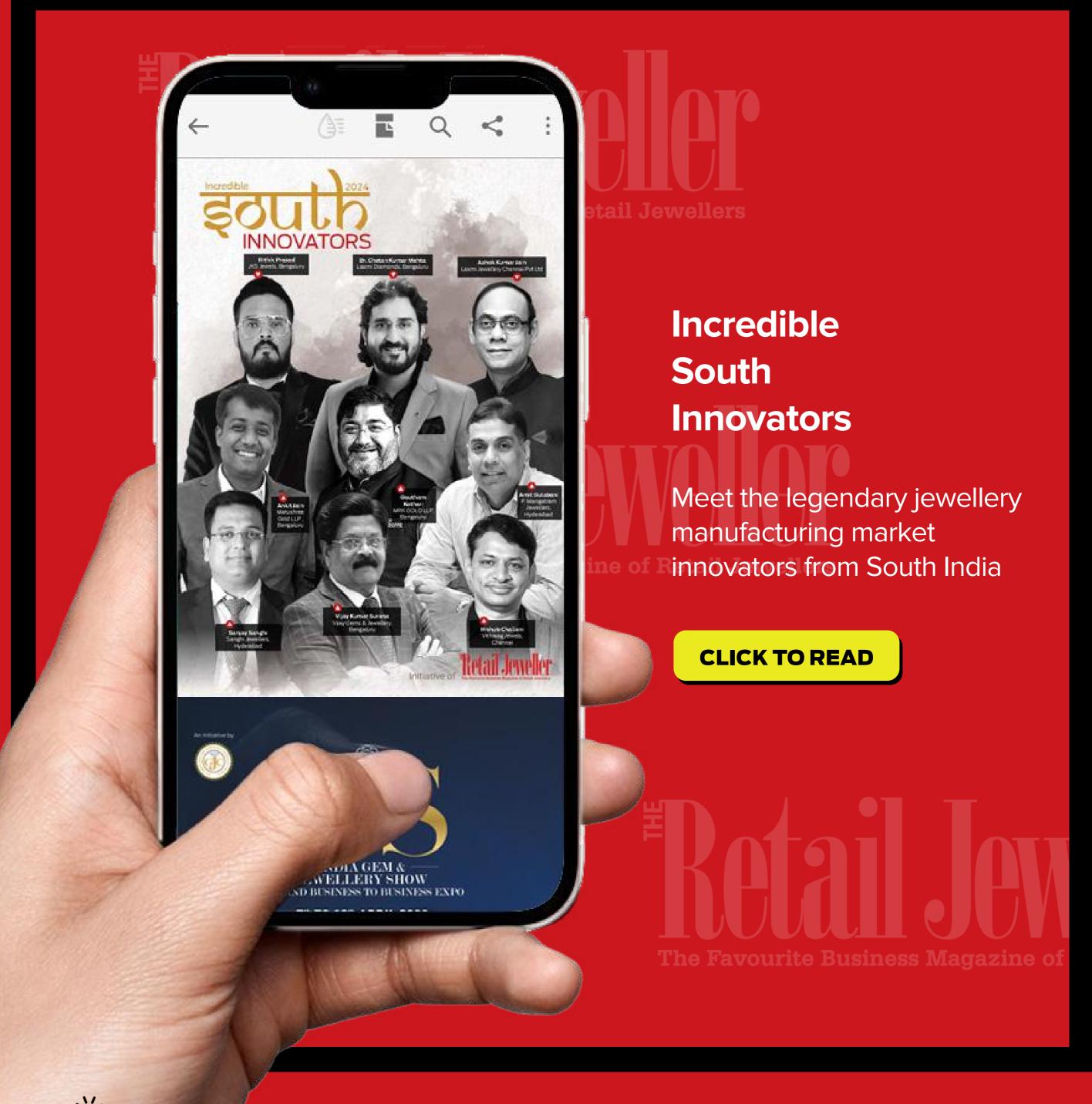


Sri Alankar Jewellers and Sons launches a new store in Jamshedpur

JAMSHEDPUR

The 4,500 sq ft store has two floors, with the ground floor dedicated to silver jewellery, gold chains, and kundan jewellery sets. IGI-certified diamond solitaire pieces and precious stones make their places on the first floor







CLICK HERE to read the Incredible



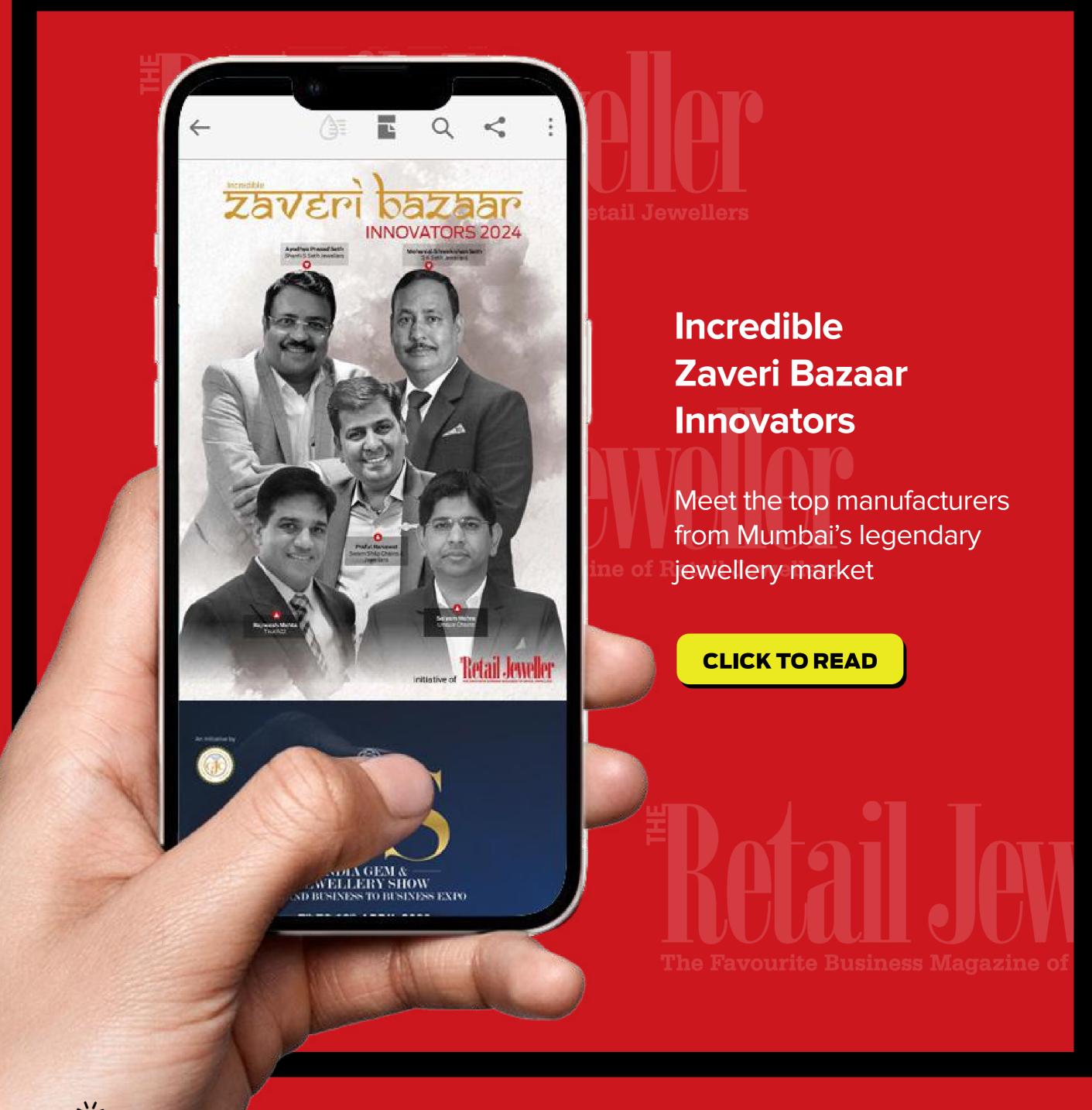


Gem and jewellery sector now included in AEO programme: GJEPC

MUMBAI

The council advocated for Authorized Economic Operator status for the gem and jewellery industry as has simplified export operations across various sectors, saving time and cost for exporters







CLICK HERE to read the Incredible



WIDE ANGLE



Joyalukkas launches new bridal collection inspired by Ramayana for Singapore's Indian community

SINGAPORE

The Indian community in Singapore is emotionally connected to their roots, and the Sita Kalyanam collection depicts pure tradition. During the launch at Joyalukka's main showroom on Serangoon Road, four pieces from the Sita Kalyanam collection were presented



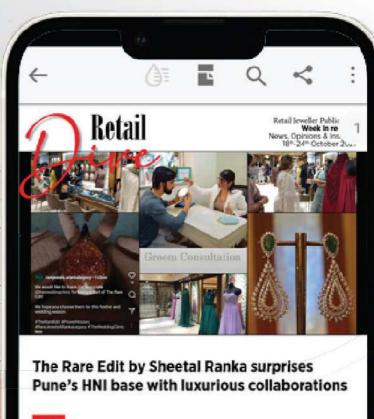
Retail

KEEPUP WEEKSLATEST JEWELLERY



SCAN CODE FOR

SUBSCRIPTION



Sheetal Ranka of Ranka Jewellers made a commendable mark in contemporary bridal jewellery market through The Rare Edit, a 5-day event held at the Rare Jewels boutique store, which provided a complete makeover package to brides and grooms from around 250 select families. Designer boutique brand Mala and Kinnary and premium wellness brand The Wedding Clinic joined forces with Ranka for The Rare Edit. (RJ Exclusive)





WHO WORE WHAT



On-screen divas from across India get their bling game on

MUMBAI

The Retail Jeweller takes a look back at the dazzlers from across Bollywood and the jewellery brands that have adorned them for various occasions and exclusively, for the shutterbug last week



If you enjoyed reading Retail Dive, please share it with your friends, family, and colleagues.

If you don't receive Retail Dive <u>sign up here</u> for free subscription. For past editions of Retail Dive, you can check our <u>Weekly Newsletter page here.</u>

And please write to me anytime at samitbhatta@retailjewellerindia.com
with thoughts, feedback, and criticism or share your story if you'd like to see it featured in this space.
I'd love to hear from you.

Thanks for reading, and see you again next week!

Do you want the industry to know about your product or service? **Advertise** in **Retail Dive**.



FOLLOW US ON

- **f** TheRetailJeweller
- retailJeweller_india
- retailjwlrindia

 The Favourite Business Magazine of Retail Jewellers
 - in The Retail Jeweller India

retailjewellerindia.com

To feature your story contact **Srabana Lahiri** +91 93262 86802, managingeditor@retailjewellerindia.com

To advertise with us contact **Chirag Waghela** +91 91672 52611, chirag@retailjewellerindia.com

To know about our events contact **Raghavendra** +91 9820283868,

raghavendra.pandey@retailjewellerindia.com



CLICK HERE to reach The Retail Jeweller